Consolidated Quarterly Financial Results for the Nine Months Ended December 31, 2015 [Japanese GAAP]



February 12, 2016

Company name: NIPPON HUME CORPORATION Stock exchange listing: Tokyo Stock Exchange Securities code: 5262 URL: http://www.nipponhume.co.jp Representative: Minoru Okawauchi, President and Representative Director Contact: Takamasa Ishii, Executive Officer and General Manager of Accounting Division Phone: +81-3-3433-4111 Scheduled date of filing quarterly securities report: February 12, 2016 Scheduled date of commencing dividend payments: -Preparation of supplementary briefing material on quarterly financial results: No Holding of quarterly financial results briefing session: No

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Nine Months Ended December 31, 2015 (April 1, 2015 to December 31, 2015)

| (1) Consolidated Operating Results | (% indicates changes from the previous corresponding period.) |
|------------------------------------|---|
| | |

| | Turnov | over Operating incom | | ncome | Ordinary income | | Profit attributable to owners of parent company | |
|--|-------------|----------------------|-------------|--------|-----------------|--------|---|--------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| Nine months ended December 31, 2015 | 24,676 | (6.9) | 1,325 | (18.8) | 1,678 | (51.0) | 1,318 | (54.3) |
| Nine months ended December 31, 2014 | 26,517 | (2.6) | 1,633 | (23.8) | 3,423 | 28.1 | 2,887 | 56.5 |

(Note) Comprehensive income: Nine months ended December 31, 2015: ¥1,428 million [(45.4)%] Nine months ended December 31, 2014: ¥2,616 million [25.8%]

| | Earnings per share | Diluted earnings per share |
|-------------------------------------|--------------------|-------------------------------|
| | Yen | Yen |
| Nine months ended December 31, 2015 | 50.96 | — |
| Nine months ended December 31, 2014 | 109.81 | — |

(2) Consolidated Financial Position

| | Total assets | Net assets | Equity ratio |
|-------------------------|--------------|-------------|--------------|
| | Million yen | Million yen | % |
| As of December 31, 2015 | 43,303 | 28,722 | 65.9 |
| As of March 31, 2015 | 46,007 | 28,047 | 60.6 |

(Reference) Equity: As of December 31, 2015: ¥28,539 million

As of March 31, 2015: ¥27,871 million

2. Dividends

| | Annual dividends | | | | | | |
|---|--------------------|--------------------|--------------------|----------|-------|--|--|
| | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Year-end | Total | | |
| | Yen | Yen | Yen | Yen | Yen | | |
| Fiscal year ended March 31, 2015 | — | — | — | 15.00 | 15.00 | | |
| Fiscal year ending March 31, 2016 | — | — | — | | | | |
| Fiscal year ending March 31, 2016 (Forecast) | | | | 12.00 | 12.00 | | |

(Note) Revision to the dividend forecast announced most recently: No

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2016 (April 1, 2015 to March 31, 2016)

| | (% indicates changes from the previous corresponding period | | | | | | | | | |
|-----------|---|-----|------------------|-------|-----------------|--------|---|--------|-----------------------|--|
| | Turnove | er | Operating income | | Ordinary income | | Profit attributable to owners of parent company | | Earnings per share | |
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Yen | |
| Full year | 36,500 | 1.3 | 2,100 | (2.4) | 2,700 | (35.4) | 2,000 | (44.2) | 76.78 | |

(Note) Revision to the financial results forecast announced most recently: No

* Notes

(1) Changes in significant subsidiaries during the period under review (changes in specified subsidiaries resulting in changes in scope of consolidation): No

Newly included: — (Company name)

name) Excluded: — (Company name)

- (2) Application of accounting procedures specific to preparation of consolidated quarterly financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards, etc.: Yes
 - 2) Changes in accounting policies other than 1) above: No
 - 3) Changes in accounting estimates: No

4) Retrospective restatement: No

- (Note) For details, please refer to "2. Matters Concerning Summary Information (Notes) (3) Changes in Accounting Policies, Changes in Accounting Estimates and Retrospective Restatement" on page 4 of the attachment.
- (4) Total number of issued shares (common stock)
 - 1) Total number of issued shares at the end of the period (including treasury shares) As of December 31, 2015: 29,347,500 shares As of March 31, 2015: 29,347,500 shares
 - 2) Total number of treasury shares at the end of the period As of December 31, 2015: 3,710,780 shares As of March 31, 2015: 3,298,111 shares
 - Average number of shares during the period Nine months ended December 31, 2015: 25,866,102 shares Nine months ended December 31, 2014: 26,292,568 shares

* Presentation regarding the implementation status of the quarterly review procedures

These quarterly financial results are outside the scope of quarterly review procedures under the Financial Instruments and Exchange Act. At the time of disclosure of these quarterly financial results, review procedures for the consolidated quarterly financial statements have been completed.

* Explanation of the proper use of financial results forecast and other notes

The financial results forecast and other forward-looking statements contained in these materials are based on information available to the Company and on certain assumptions deemed to be reasonable as of the date of publication of this document. They are not intended as a commitment by the Company that these results will be achieved. Actual results may differ considerably as a result of numerous factors. For the assumptions used in the financial results forecast and precautionary notes on its use, please refer to "1. Qualitative Information on Quarterly Financial Results for the Period under Review (3) Explanation of Consolidated Financial Results Forecast and Other Forward-looking Information" on page 3 of the attachment.

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1. Qualitative Information on Quarterly Financial Results for the Period under Review

(1) Explanation of Operating Results

The Japanese economy continued on a moderate recovery track during the nine months ended December 31, 2015, amid an improving trend in employment and other areas. The outlook remained uncertain, however, due to risk factors including an economic downswing in China and other emerging nations.

Under these circumstances, the Group is working diligently toward stable profits and sustainable growth in line with the basic policy of the new medium-term management plan, "Evolution All Japan," that covers the three years from fiscal 2015.

In the concrete products industry where the Company operates, demand for both Hume pipes and pile products weakened compared to the same period of the previous fiscal year.

Orders received for products and construction, etc. for the nine months ended December 31, 2015, were $\frac{23,187}{100}$ million (a year-on-year decline of 4.2%). Turnover including revenue from products, construction and real estate amounted to $\frac{24,676}{100}$ million (down 6.9% year on year).

Looking at profit and loss, operating income was \$1,325 million (a year-on-year decline of 18.8%). Ordinary income was \$1,678 million (a year-on-year drop of 51.0%), due to a decrease in share of income of associates as a result of posting "negative goodwill" of \$1,085 million arising from acquisitions of shares in the same period of the previous fiscal year. Profit attributable to owners of parent company was \$1,318 million (a year-on-year decrease of 54.3%).

Segment results are indicated as follows.

1) Concrete Products

Orders received were ¥13,386 million (down 9.1% year on year). Turnover was ¥14,586 million (12.1% down year on year), mainly due to a decline in precast products that offset an increase in sales of mainstay Hume pipes and pile products. Segment loss was ¥26 million, mainly due to a decrease in highly profitable precast products.

The total sales composition ratio was 59.1%.

2) Construction

Orders received were ¥9,651 million (up 3.7% year on year) and turnover was ¥8,897 million (up 0.8% year on year). Segment income amounted to ¥908 million (rising 31.1% year on year), mainly due to an increase in highly profitable construction.

The total sales composition ratio was 36.1%.

3) Real Estate Development

Turnover was ¥731 million (down 6.0% year on year), due to a decrease in rental real estate income. However, segment income amounted to ¥310 million (rising 9.4% year on year), due mainly to reduced selling, general and administrative expenses.

The total sales composition ratio was 3.0%.

4) Others

Orders received were ¥149 million (down 8.1% year on year) and turnover was ¥460 million (rising 45.8% year on year), reflecting the contribution of the solar power generation business. Segment income amounted to ¥133 million (up 255.9% year on year).

The total sales composition ratio was 1.8%.

(2) Explanation of Financial Position

Total assets as of December 31, 2015, fell by $\frac{1}{2},704$ million from the end of the previous fiscal year to $\frac{1}{4},303$ million. This was due to factors including decreases under current assets of $\frac{1}{5},18$ million in cash and deposits, $\frac{1}{5}08$ million in notes and accounts receivable - trade, and $\frac{1}{3}42$ million in merchandise and finished goods.

In addition, liabilities declined \$3,379 million from the end of the previous fiscal year to \$14,581 million. This was due to factors including declines under current liabilities of \$2,316 million in notes and accounts payable - trade and \$441 million in income taxes payable.

Net assets grew by ¥675 million from the end of the previous fiscal year to ¥28,722 million. This was due to an increase of ¥870 million in retained earnings, offsetting the impact of acquiring ¥305 million in treasury shares, among other factors.

(3) Explanation of Consolidated Financial Results Forecast and Other Forward-looking Information

With regard to the results forecast for the fiscal year ending March 31, 2016, there has been no change to the full-year results forecast published in the "Consolidated Financial Results for the Fiscal Year Ended March 31, 2015 [Japanese-GAAP]" dated May 14, 2015.

2. Matters Concerning Summary Information (Notes)

(1) Changes in Significant Subsidiaries during the Period under Review

No relevant items.

(2) Application of Accounting Procedures Specific to Preparation of Consolidated Quarterly Financial Statements

No relevant items.

(3) Changes in Accounting Policies, Changes in Accounting Estimates and Retrospective Restatement

(Changes in accounting policies)

Effective from the first quarter of the fiscal year ending March 31, 2016, the Company has applied the "Accounting Standard for Business Combinations" (Accounting Standards Board of Japan (ASBJ) Statement No. 21, September 13, 2013; hereinafter the "Business Combinations Standard"), the "Accounting Standard for Consolidated Financial Statements" (ASBJ Statement No. 22, September 13, 2013; hereinafter the "Consolidated Financial Statements Standard"), and the "Accounting Standard for Business Divestitures" (ASBJ Statement No. 7, September 13, 2013; hereinafter the "Business Divestitures Standard") and others. Accordingly, the Company's accounting policies have been changed. The difference arising from a change in the Company's ownership interest in a subsidiary over which the Company continues to have control is recorded as share premium and acquisition related costs are expensed in the consolidated fiscal year when they are incurred. Also, for business combinations to be conducted at and after the beginning of the first quarter of the fiscal year ending March 31, 2016, the accounting method was changed to reflect adjustments to the allocation of acquisition cost under provisional accounting treatment on the consolidated quarterly financial statements of the quarterly financial period in which the days of the relevant business combinations are included. In addition, the Company has changed the presentation of profit and other related items, and the presentation of minority interests to non-controlling interests. To reflect these changes in presentation, reclassifications of accounts have been made to the consolidated quarterly financial statements and consolidated financial statements for the nine months ended December 31, 2014 and fiscal year ended March 31, 2015.

The Business Combinations Standard and others were applied in accordance with transitional treatments stipulated in Paragraph 58-2 (4) of the Business Combinations Standard, Paragraph 44-5 (4) of the Consolidated Financial Statements Standard and Paragraph 57-4 (4) of the Business Divestitures Standard, and they have been prospectively applied from the beginning of the first quarter of the fiscal year ending March 31, 2016.

These changes have no effect on the consolidated financial statements for the nine months ended December 31, 2015.

NIPPON HUME CORPORATION (5262), Consolidated Quarterly Financial Results for the Nine Months Ended December 31, 2015

3. Consolidated Quarterly Financial Statements(1) Consolidated Quarterly Balance Sheets

| | | (Thousand yer |
|--|----------------------|-------------------------|
| | As of March 31, 2015 | As of December 31, 2015 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 7,549,232 | 6,030,593 |
| Notes and accounts receivable - trade | 12,986,787 | 12,478,578 |
| Merchandise and finished goods | 2,156,208 | 1,813,339 |
| Raw materials and supplies | 617,688 | 423,300 |
| Other | 543,320 | 329,675 |
| Provision for doubtful accounts | (17,523) | (15,211 |
| Total current assets | 23,835,714 | 21,060,274 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures, net | 3,189,979 | 3,145,311 |
| Land | 3,712,154 | 3,694,355 |
| Other, net | 2,297,497 | 2,199,814 |
| Total property, plant and equipment | 9,199,631 | 9,039,481 |
| Intangible assets | 103,366 | 132,668 |
| Investments and other assets | | |
| Investment securities | 12,610,997 | 12,820,276 |
| Other | 586,318 | 554,106 |
| Provision for doubtful accounts | (328,131) | (302,987 |
| Total investments and other assets | 12,869,185 | 13,071,395 |
| Total non-current assets | 22,172,183 | 22,243,544 |
| Total assets | 46,007,898 | 43,303,818 |
| iabilities | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 11,027,434 | 8,711,212 |
| Short-term loans | 1,622,812 | 1,213,400 |
| Income taxes payable | 441,781 | |
| Provision for bonuses | 192,283 | |
| Other | 1,112,419 | 1,059,124 |
| Total current liabilities | 14,396,732 | 10,983,737 |
| Non-current liabilities | | , , |
| Provision for directors' retirement benefits | 50,767 | 36,017 |
| Provision for environmental measures | 22,918 | 22,918 |
| Net defined benefit liability | 2,044,534 | 2,106,012 |
| Other | 1,445,925 | 1,432,316 |
| Total non-current liabilities | 3,564,146 | 3,597,265 |
| Total liabilities | 17,960,878 | 14,581,002 |

NIPPON HUME CORPORATION (5262), Consolidated Quarterly Financial Results for the Nine Months Ended December 31, 2015

| | | (Thousand yen) |
|---|----------------------|-------------------------|
| | As of March 31, 2015 | As of December 31, 2015 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 5,251,400 | 5,251,400 |
| Share premium | 4,739,426 | 4,739,478 |
| Retained earnings | 17,955,480 | 18,825,948 |
| Treasury shares | (912,998) | (1,218,055) |
| Total shareholders' equity | 27,033,308 | 27,598,770 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 940,031 | 935,405 |
| Difference in foreign exchange | 15,434 | 118,269 |
| Remeasurements of defined benefit | (117,392) | (112,904) |
| Total accumulated other comprehensive income | 838,073 | 940,769 |
| Non-controlling interests | 175,637 | 183,275 |
| Total net assets | 28,047,019 | 28,722,816 |
| Total liabilities and net assets | 46,007,898 | 43,303,818 |

(2) Consolidated Quarterly Statements of Income and Comprehensive Income

Consolidated Quarterly Statements of Income

Nine Months Ended December 31

| | | (Thousand yen) |
|---|--|---|
| | For the nine months ended December 31, 2014 | For the nine months ended December 31, 2015 |
| Turnover | 26,517,088 | 24,676,335 |
| Cost of sales | 21,836,301 | 20,433,503 |
| Gross profit | 4,680,786 | 4,242,832 |
| Selling, general and administrative expenses | 3,047,221 | 2,916,950 |
| Operating income | 1,633,564 | 1,325,881 |
| Non-operating income | | |
| Interest income | 1,142 | 687 |
| Dividend income | 89,493 | 79,334 |
| Share of income of associates | 1,501,137 | 385,186 |
| Other | 255,205 | 129,284 |
| Total non-operating income | 1,846,979 | 594,492 |
| Non-operating expenses | | |
| Interest expenses | 26,822 | 24,762 |
| Foreign exchange losses | _ | 179,821 |
| Other | 30,718 | 37,232 |
| Total non-operating expenses | 57,541 | 241,816 |
| Ordinary income | 3,423,002 | 1,678,557 |
| Extraordinary income | | |
| State subsidy | _ | 56,179 |
| Gain on sales of fixed assets | 222 | _ |
| Insurance income | 128,110 | — |
| Total extraordinary income | 128,333 | 56,179 |
| Extraordinary losses | | |
| Loss on disposal of fixed assets | 23,610 | 2,296 |
| Structural reform expenses | _ | 86,224 |
| Loss on sales of golf club memberships | 8,539 | — |
| Total extraordinary losses | 32,150 | 88,520 |
| Profit before income taxes and minority interests | 3,519,185 | 1,646,216 |
| Income taxes - current | 572,616 | 233,468 |
| Income taxes - deferred | 47,608 | 86,916 |
| Total income taxes | 620,224 | 320,385 |
| Profit after income taxes | 2,898,960 | 1,325,831 |
| Profit attributable to non-controlling interests | 11,713 | 7,638 |
| Profit attributable to owners of parent company | 2,887,247 | 1,318,192 |

Consolidated Quarterly Statements of Comprehensive Income

Nine Months Ended December 31

| | | (Thousand yen) |
|--|---|--|
| | For the nine months ended December 31, 2014 | For the nine months ended December 31, 2015 |
| Profit after income taxes | 2,898,960 | 1,325,831 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | (224,852) | 23,897 |
| Difference in foreign exchange | (89,431) | 102,835 |
| Remeasurements of defined benefit | 13,140 | 14,285 |
| Share of other comprehensive income of associates | 18,509 | (38,322) |
| Total other comprehensive income | (282,634) | 102,696 |
| Comprehensive income | 2,616,326 | 1,428,527 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 2,604,613 | 1,420,889 |
| company | | |
| Comprehensive income attributable to non-controlling interests | 11,713 | 7,638 |

(3) Notes to the Consolidated Quarterly Financial Statements

(Notes on going concern assumption)

No relevant items.

(Notes in the case of significant changes in shareholders' equity)

No relevant items.

(Segment information)

I. For the nine months ended December 31, 2014 (April 1, 2014 to December 31, 2014)

1. Information on turnover and income (loss) by reportable segment

| (Thousand yet | | | | | | | | |
|--|----------------------|--------------|----------------------------|----------------------|--------------------|----------------------|-------------|--|
| | Reportable segment | | | | | | | Amount |
| | Concrete Products | Construction | Real Estate Development | Total | Others (Note 1) | Total | Adjustments | recorded on the Consolidated Quarterly Statements of Income (Note 2) |
| Turnover Turnover to external customers Inter-segment turnover or transfers | 16,600,039 8,643 | 8,823,339 | 777,970 24,655 | 26,201,349 33,299 | 315,738 101 | 26,517,088 33,400 | (33,400) | 26,517,088 |
| Total | 16,608,683 | 8,823,339 | 802,625 | 26,234,649 | 315,840 | 26,550,489 | (33,400) | 26,517,088 |
| Segment income | 618,930 | 693,309 | 283,861 | 1,596,102 | 37,462 | 1,633,564 | _ | 1,633,564 |

(Thousand ven)

(Notes) 1. The "Others" segment includes businesses not included in reportable segments, such as the environmental equipment sales business, the sport facility management business, and the rental business.

2. Total segment income corresponds to operating income on the Consolidated Quarterly Statements of Income.

2. Information concerning impairment loss on non-current assets, goodwill, etc. by reportable segment

During the second quarter of the fiscal year ended March 31, 2015, the Company acquired additional shares in ASAHI CONCRETE WORKS CO., LTD., bringing it under the scope for applying the equity method. The associated ¥1,085,360 thousand in negative goodwill included in share of income of associates is not allocated to a reportable segment.

(Thousand you)

II. For the nine months ended December 31, 2015 (April 1, 2015 to December 31, 2015)

1. Information on turnover and income (loss) by reportable segment

| | | | | | | | (11 | nousand yen) |
|--|----------------------|--------------|----------------------------|------------|--------------------|------------|-------------|--|
| | Reportable segment | | | | | | | Amount |
| | Concrete Products | Construction | Real Estate Development | Total | Others (Note 1) | Total | Adjustments | recorded on the Consolidated Quarterly Statements of Income (Note 2) |
| Turnover Turnover to external customers Inter-segment | 14,586,639 | 8,897,703 | 731,615 | 24,215,958 | 460,377 | 24,676,335 | _ | 24,676,335 |
| turnover or transfers | 8,457 | _ | 31,908 | 40,366 | 389 | 40,755 | (40,755) | — |
| Total | 14,595,097 | 8,897,703 | 763,523 | 24,256,324 | 460,766 | 24,717,091 | (40,755) | 24,676,335 |
| Segment income (loss) | (26,810) | 908,785 | 310,592 | 1,192,566 | 133,314 | 1,325,881 | _ | 1,325,881 |

(Notes) 1. The "Others" segment includes businesses not included in reportable segments, such as the environmental equipment sales business, the sport facility management business, the rental business, and solar power generation business.

2. Total segment income (loss) corresponds to operating income on the Consolidated Quarterly Statements of Income.

2. Information concerning impairment loss on non-current assets, goodwill, etc. by reportable segment

No relevant items.